

Customer Experience: In-Person Delivery Order

Wonder what customers see when they get your invitation to purchase cookies?

1

A customer receives a girl's email announcing that cookie season is open. The customer clicks the "Buy Cookies Online" link and is taken to the girl's Digital Cookie site.



Dear Susie,

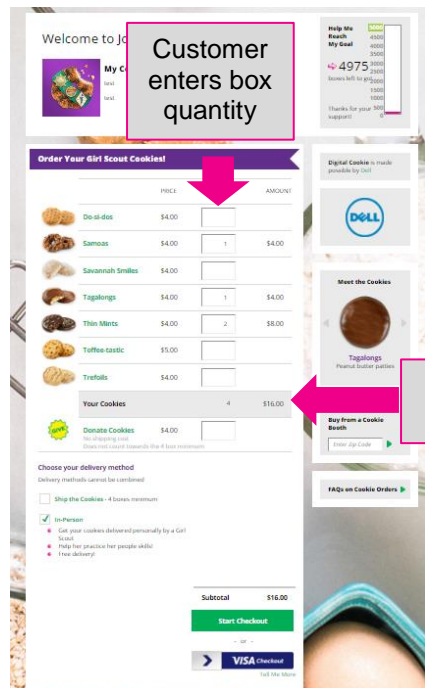
Craving your favorite Girl Scout Cookies? I've got you! Now you can order the most delicious cookies right from the comfort of your living room through my Digital Cookie® site. You'll be supporting my business, helping me learn essential skills, and powering new, unique, and amazing experiences for me and my troop all year long. (You're the best!)

And if you've already bought Girl Scout Cookies this year, that's OK! Maybe you'd like to buy a few more to stock up for yourself, give to family and friends, or donate to Girl of Courage. Any way you slice it, it's a sweet deal.

[Buy Cookies Online](#)

2

As the customer orders boxes, the total amount updates - as does the shipping price. Once the order is completed, the customer simply clicks the "Start Checkout" button.



3

The customer is taken to a checkout screen to complete basic shipping and billing information.

Check Out

DELIVER TO

First Name: Last Name:

Address 1:

Street Address:

Address 2 (optional):

Apt, Suite, Company, Floor:

Address 3 (optional):

City: State: Zip Code:

Phone (numbers only):

Use this as my billing address

CONTACT INFO

Email:

YOUR COOKIE ORDER

COOKIES	QUANTITY
Samoas	2
Tagalongs	1
Thin Mints	2
Your Cookies	5
Donated Cookies	0

PRICING and DELIVERY DETAILS

Your Cookies	\$20.00
In-Person Delivery	FREE
Donated Cookies	\$0.00
Total Cost	\$20.00

[Edit Cookie Order](#)

[Save and Continue](#)

The next screen asks customers to:

- Complete credit card information.
- Choose a second option if Girl Delivery is not approved
- Tell how they know the Girl Scout.
- Share if they were Girl Scouts.
- Indicate if they want membership or volunteer information.

Check Out

DELIVER TO [Edit](#)

SHIPPING ADDRESS
Suite Greenburg
123 Main St
Des Moines IA 68923
1234556678

BILLING ADDRESS
Suite Greenburg
123 Main St
Des Moines IA 68923
1234556678

CONTACT INFO [Edit](#)

EMAIL:
dctost664-22@girlscouts.org

PAYMENT DETAILS

Credit Card Number:

Expiration Date: Month: Year: Security Code:

Name on Credit Card:

In-person delivery by a Girl Scout requires approval by a girl's parent. If it's not approved within 10 days, what would you like to do?

Donate your cookie order

Cancel your cookie order

How do you know Haley?

Please Select:

Get more information about [joining or volunteering with Girl Scouts](#)

Were you a Girl Scout as a child? We'd love to know.
This includes Daisy, Brownie, Junior, Cadette, Seniors, and Ambassador.

[Please review "Your Cookie Order" details and select "Place Order".](#)

YOUR COOKIE ORDER

COOKIES	QUANTITY
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Samoas	2
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PRICING and DELIVERY DETAILS

Your Cookies	\$20.00
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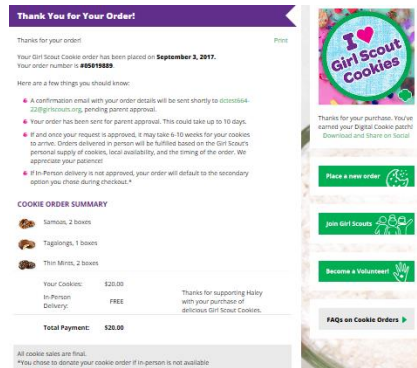
[Edit Cookie Order](#)

If your In-Person delivery order is approved within 10 days, your delicious cookies will arrive in an estimated 8-10 weeks—yum! And remember, **all sales are final.**

[Place Order](#)

4

The customer then sees an order confirmation screen that includes the option of placing a new order in case they want to send some to a friend!



5

Customers will receive a series of emails about their order.

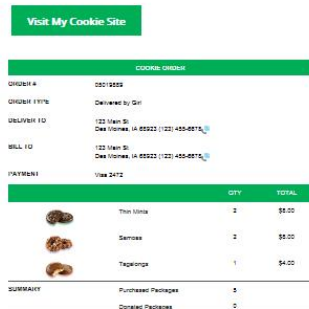
The first is an order confirmation letting them know that their order is pending approval from the parent.



Dear Suzie,

Thanks so much for supporting my cookie business by buying tasty Girl Scout Cookies! Your payment has been authorized. We are currently reviewing your in-person delivery request, and I'll let you know within 10 days if I can deliver your cookies. If I can't deliver them in person, I'll proceed with the secondary delivery option you've selected. If you have opted to cancel the order, no payments will be processed.

If you're craving more cookies and want them shipped directly to you, visit my Digital Cookie® site to place another order.




Then an email is sent indicating the order has been approved. If the order has been declined, an email is sent to notify the customer and give them the option to have cookies shipped or donated.



Dear Suzie,

Hooray! Your cookie order has been approved for delivery.

COOKIE ORDER			
ORDER #	05018762		
ORDER TYPE	Delivered by Girl		
DELIVER TO	123 Main St Los Angeles, CA 91234 (123) 456-7890		
BILL TO	123 Main St Los Angeles, CA 91234 (123) 456-7890		
PAYMENT	Via: BTCS		
		QTY	TOTAL
	Semosa	4	\$16.00
SUMMARY			
	Purchased Packages	4	
	Donated Packages	0	
	Order Subtotal:		\$16.00
	Order Total:		\$16.00

In the meantime, if you want to order more cookies and have them shipped directly to you, please visit my Digital Cookie® site.

An email thanking the customer for their support and asking them to complete a quick survey can be sent by the girl at the end of the sale.



Dear Suzie,

Thanks so much for supporting my goals by placing an order from my Digital Cookie® site. I hope you enjoy your delicious Girl Scout Cookies!

Remember, the money that my troop and I earn from our cookie sales helps us enjoy unique and amazing experiences all year long, while also gaining tons of important life skills, learning to lead, and helping others.

Got two minutes to spare? Share your cookie buying thoughts!

[Tell Us How We Did](#)

If the order is a donation or contains a donation, the emails will reflect that as well.

Remind your Girl Scout a personal note helps create a satisfied customer who is likely to purchase cookies from her again.