

# Short & Snappy

## Money Earning Activities

*Girls can earn money in two distinct ways:*

1. Council Sponsored Product Sales—council wide sales of Girl Scout authorized products (cookies, magazines, or nuts and candy) in which members participate.
2. Group Money Earning—refers to activities organized by the group (not by the council) that are planned and carried out by girls (in partnership with adults) and that earn money for the group. These activities must be council approved.

Choose money-earning activities that have program value for girls and that are consistent with the Program Standards and council policies on money-earning. See Chapter 5 of Volunteer Essentials “Money-Earning Basics” for more information. These activities must comply with state and local laws regulating sales by minors, food handling, etc.

**Examples of money-earning activities that ARE NOT appropriate include:**

- product demonstration parties
- raffles
- drawings
- games of chance
- the sale of commercial products (other than those offered during council-sponsored sales)
- door to door solicitation

**Examples of money-earning activities that ARE appropriate include:**

- making items and selling them
- washing cars
- putting on meals or dances for families
- providing a gift-wrapping service
- recycling beverage cans
- working at special events in the community.

Girl Scout Troops must have permission from Girl Scouts of NYPENN Pathways before asking organizations, businesses, corporations, foundations, or individuals for financial or in-kind gifts, this is an IRS regulation. Complete a [Request for Money-Earning Activity](#) form and obtain approval from the Council at least three weeks before the event.

Girl Scouts, in their role as Girl Scouts cannot raise or solicit money for other organizations. However, girls may contribute a portion of their group treasury to organizations or projects they consider worthwhile if they have funds that are not needed for the activities during the year (for example, local or international community service organizations or environmental projects.)

In order to hold a money-earning activity, troops must participate in BOTH the Cookie and Fall Product Programs.

