



### How does the Program Work?

Girl Scouts earn rewards, patches and experiences by selling thought paper order forms, the M2 online portal, or both. Busy with sports or other activities? Girls can still participate by sending emails through the site—and has the opportunity of earning a FREE membership!

TRM is "one and done": one order, about six weeks total, and troops can use proceeds right away because it's prepaid. Troops earn 15% base proceeds, 20% if the per-girl average is \$350+, and up to 25% if the troop ops out of rewards (J/C/S/A).





# 2025 Caregiver Guide

### DATES TO REMEMBER

### **Access and Trainings**

- Monday, September 29 Caregiver virtual kickoff/training
- Wednesday, October 1 Caregivers to receive email to log in

### **Program Dates**

- Wednesday, October 1 TRM program officially starts
- Wednesday, October 22 Reward Opt-Out deadline (J/C/S/A)
- Thursday, October 30 Girl delivery option ends (order card orders due)
- Wednesday, November 12 Direct sales ends (program officially closes)

### Delivery

Monday, November 17-22 –
 Delivery week of nuts/chocolates
 (SU FPM will provide details)

#### Rewards

 Saturday, November 15 – Last day for Girls to make reward choice selections in the M2 site

### **Participation Options**

Product	Sale Type	Process	Delivery to Customers
Nuts & Chocolate	In-Person (Order Card)	<ul> <li>Participants take orders only.</li> <li>Payment is collected at the time of delivery</li> <li>Family/Troop enters orders into M2OS by the deadline.</li> <li>Participants turn in money to the Troop.</li> </ul>	<ul> <li>Delivered by participating Girl Scouts.</li> <li>Payment collected at time of order.</li> </ul>
	Online Girl-Delivered	<ul> <li>Girl Scouts create a personalized storefront in M2OS.</li> <li>Emails are sent to friends and family.</li> <li>Customers pay online (no shipping fees).</li> <li>Orders are automatically credited in M2OS.</li> </ul>	<ul><li>Delivered by the Girl Scout.</li><li>No payment required at delivery</li></ul>
	Direct Shipped	<ul> <li>Girl Scouts create a personalized storefront in M2OS.</li> <li>Emails are sent to friends and family.</li> <li>Customers pay online, including shipping costs.</li> <li>Orders are automatically credited in M2OS.</li> </ul>	<ul> <li>Shipped directly to the customer.</li> <li>Standard delivery: 1–2 weeks.</li> <li>Expedited shipping available.</li> </ul>
Magazines, BarkBox & More	Online Only	<ul> <li>Girl Scouts create a personalized storefront in M2OS.</li> <li>Emails are sent to friends and family.</li> <li>Customers pay online, including shipping costs.</li> <li>Orders are automatically credited in M2OS.</li> </ul>	<ul> <li>Shipped directly to the customer.</li> <li>Standard delivery: 6-8 weeks.</li> </ul>

### **Personalized Patch**

Choose from two scenes!

- Create your avatar
- Send 18+ unique emails
- Use the "Share My Site" function to ask friends and family for support
- Sell \$350+ in total TRM products



### **Crossover Patch**

### 2025 TRM Program

- Using the M2 system, create your avatar
- Send 18+ unique emails
- Use the "Share My Site" function to ask friends and family for support

### 2026 Cookies Program, using Digital Cookie:

- Send 18+ unique emails
- Sell 60+ DOC packages



#### **BONUS REWARD:**

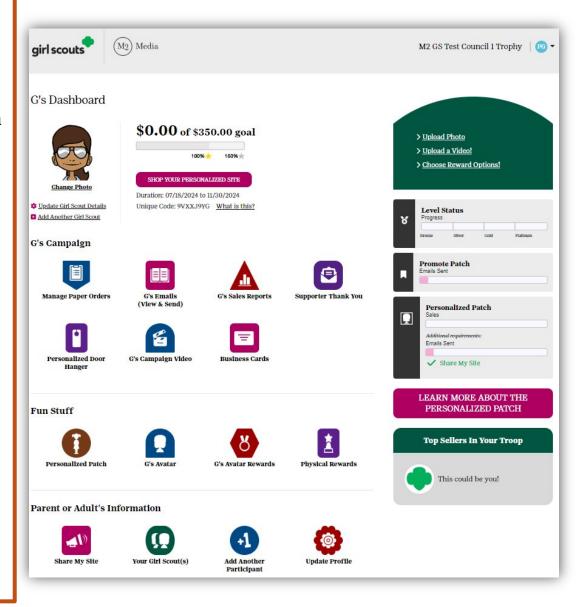
Completing the Crossover patch requirements earns a Girl Scout a FREE membership renewal for 2027!



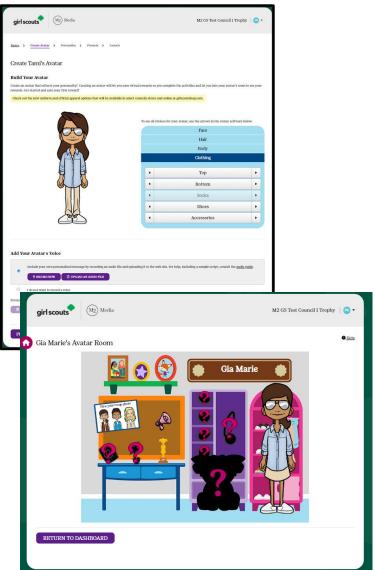
# **M2 Access - Getting Started**

### What You Can Do from Your Girl Scouts Dashboard

- Connect with customers through email, text, or social media
- Create and personalize your own avatar
- Print professional business cards
- Send thank-you messages to your supporters
- Explore your
   Avatar Room to
   earn virtual
   rewards and view
   your troop photo
- Track and manage order card sales
- Choose your rewards
- Review your sales reports



# **M2** Storefront

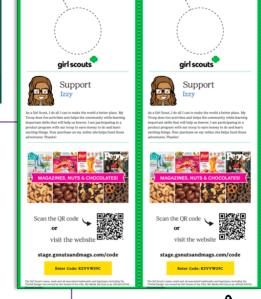


### Two Ways to Get Started

- 1. From Your Troop Leader: Look for an email from your Troop Leader and click Register to begin.
- Online: Visit gsnutsandmags.com/gsnypenn, click Create an Account, and follow the onscreen prompts.

### Things to Do Online

- Personalize your site with a photo, video, or voice recording
- Enter your sales goal
- Customize your avatar
- Track your sales progress
- View the rewards you've earned choose your reward if there's an option
- Share your site with customers
- Print personalized business cards and door hangers
- Visit your custom avatar's room and check out avatars made by friends
- Earn rewards and more!



### Sienna's Dashboard



### \$1,914.85 of \$350.00 goal

160% 150% Duration: 07/02/2024 to 11/29/2024
Personalized Patch Est. Delivery Date: 09/04/2024
Unique Code: 462AXTA9 What is this?

### Sienna's Campaign











## Caregiver Guide for Juliettes

### Juliette Caregiver Guide for the Treats, Reads & More Program

Juliettes (individually registered Girl Scouts) can fully participate in TRM. Here's what you need to know as a caregiver:

### **Getting Started**

- Ensure your Juliette has a completed Annual Permission Form on file before she begins the program (please email a copy to **productsales@gsnypenn.org**).
- Watch for communication from your Service Unit Fall Product Manager (SUFPM), who will be your main contact throughout the program.
- Confirm that your SUFPM has your correct contact information.

### Sales & Responsibilities

- Your Juliette will receive sales materials by mail, but if they don't arrive, reach out to your SUFPM for replacements.
- Review the program details with your Juliette and help her set goals.
- Support her in setting up an online storefront for expanded sales opportunities.
- Submit paper order card sales to your SUFPM by the stated deadlines.
- Pick up your Juliette's order card products when notified by your SUFPM.
- Pick up your Juliette's rewards when notified by your SUFPM.

### Support & Materials

Juliettes should receive the following sales materials by mail:

- Order card
- M2 flyer
- Girl flyer
- Deposit slips (from SUFPM or email when requested)

If anything is missing, your SUFPM can provide replacements or please contact productsales@gsnypenn.org.

### Payments & Deposits

- Use the deposit slips provided to submit payments.
- Keep the customer copy of each slip for your records.
- Send deposit slip receipts to productsales@gsnypenn.org.

### Need Help?

If you have any questions or need support with Juliette's TRM participation, contact your SUFPM. You can also email **productsales@gsnypenn.org** for assistance.

